THE \$25 STARTER **BUNDLE BONUS IS BACK!**

A Premium Starter Bundle not only provides a great start to any Young Living product journey, but it also includes a variety of some of our most popular essential oils, a stylish diffuser, and full-sized product samples of some of our best-selling products. We offer a wide array of Premium Starter Bundle options for your new customers and brand partners to choose from. Amaze your new customers and brand partners with an impactful Young Living product offering, which includes a Product Guide to help new brand partners start their Young Living journey with ease.

Starter Bundle Bonus

From April 1 to August 31, 2022, qualified brand partners can earn a \$25 bonus when their newly enrolled customer and/or brand partner purchases a qualifying Premium Starter Bundle (PSB). This Starter Bundle Bonus commission is in addition to regular Fast Start commissions for every new customer or brand partner you enroll who purchases a qualifying PSB. There is no limit to the number of new customers or brand partners you can enroll to earn this Starter Bundle Bonus.

Here's how it works:

Qualified brand partners earn the \$25 Starter Bundle Bonus when their new, personally enrolled customers and/or brand partners purchase a Premium Starter Bundle, even if it is a one-time order or a subscription.



Customer



Step 1:

A qualified brand partner helps a new customer select a Premium Starter Bundle that adds value to their life and provides them access to their customer account on the Young Living website.



Step 2:

The customer selects the Premium Starter Bundle and checks out.



Brand Partner

Step 1:

A qualified brand partner helps a new customer convert to a brand partner by purchasing the Business Essentials Kit to begin their business with Young Living.



Step 2:

The new brand partner then selects the Premium Starter Bundle of their choice and checks out.



Step 3:

We take care of the rest by welcoming the new customer with a dunamic welcome series and making sure that you, as their enroller, receive your \$25 Starter Bundle Bonus in your commission check.



Step 3:

We help you welcome your new brand partner with a dynamic welcome series and make sure that you receive your \$25 Starter Bundle Bonus in your commission check.

TIP: Take control of your future and earning potential by leveraging both the Starter Bundle Bonus and Fast Start Bonus to help accelerate business growth. Visit your Virtual Office resources to learn more about the Fast Start Bonus.

Premium Starter Bundle with Thieves*



Retail: \$125 PV: 100

Item Number: 33924

This bundle includes the following:

- Thieves Dish Soap, 12 oz.
- Thieves Foaming Hand Soap, 8 oz.
- Thieves essential oil blend, 15 ml
- Thieves AromaBright™ Toothpaste
- Thieves Fresh Essence Plus™ Mouthwash
- 2 Thieves Household Cleaner
- 2 Thieves Foaming Hand Soap
- 2 Thieves Spray
- 2 Thieves Waterless Hand Sanitizer, 1 oz. each
- Thieves Dentarome Ultra Toothpaste, 4 oz.
- Product Guide (English)

Haven[™] Starter Bundle



Retail: \$135 PV: 100

Item Number: 37850

This bundle includes the following:

- Haven Ceramic Diffuser
- Lemon essential oil, 15 ml
- Lavender essential oil, 15 ml
- Peppermint essential oil, 15 ml
- Peace & Calming® essential oil blend, 5 ml
- 2 glass dropper bottles, 15 ml

KidScents^{*} Little Oilers Premium Starter Bundle



Retail: \$135 PV: 100

Item Number: 30525

This bundle includes the following:

- KidScents® SniffleEase™ essential oil blend, $5~\mathrm{ml}$
- KidScents® Sleepylze $^{\text{TM}}$ essential oil blend, 5 ml
- KidScents® Owie™ essential oil blend, 5 ml
- KidScents® GeneYus $^{\text{TM}}$ essential oil blend, 5 ml
- KidScents® TummyGize™ essential oil blend, 5 ml
- Feather the Owl Diffuser
- 2 AromaGlide™ Roller Fitments

Premium Starter Bundle CBD



Retail: \$165

Item Number: 31185

PV: 100

Premium Starter Bundle CBD, Extra Strength



Retail: \$250

Item Number: 31514

PV: 175

This bundle includes the following:

This bundle includes the following:

Calm™ CBD Roll-On, 300 mg
Citrus CBD Oil, 500 mg
CBD Muscle Rub, 300 mg

• Getting Started with CBD brochure

This bundle includes the following:

Calm™ CBD Roll-On, 600 mg
Citrus CBD Oil, 1,000 mg
CBD Muscle Rub, 600 mg

• Getting Started with CBD brochure

- Desert Mist Diffuser
- Geranium Bourbon essential oil, 5 ml
- Grapefruit essential oil, 5 ml
- Idaho Blue Spruce essential oil, 5 ml
- Orange essential oil, 5 ml
- Lavender essential oil, 5 ml
- Frankincense essential oil, 5 ml

Everyday Glow Starter Bundle



Retail: \$125 PV: 100 Item Number: 41457

For the Love of Lemons Starter Bundle



Retail: \$140 PV: 100 Item Number: 41598

This bundle includes the following:

- Macaron Diffuser
- Lushious Lemon essential oil blend, 15 ml
- Jade Lemon essential oil, 5 ml
- Vanilla oleoresin, 5 ml
- Lushious Lemon Foaming Hand Soap, 8 oz.

Premium Starter Bundles with Desert Mist™ Diffuser



Retail: \$165 PV: 100 Item Number: US English: 26669 US Spanish: 26670

This bundle includes the following:

- Desert Mist[™] Diffuser
- Frankincense essential oil, 5 ml
- Lavender essential oil. 5 ml
- Lemon Vitality[™] essential oil, 5 ml
- Peppermint Vitality[™] essential oil, 5 ml
- Citrus Fresh™ Vitality™ essential oil blend, 5 ml
- DiGize® Vitality™ essential oil blend, 5 ml
- Thieves® Vitality™ essential oil blend, 5 ml
- PanAway® essential oil blend, 5 ml
- Peace & Calming® essential oil blend, 5 ml
- Raven[™] essential oil blend, 5 ml
- Stress Away[™] essential oil blend, 5 ml
- Valor® essential oil blend, 5 ml
- 2 AromaGlide™ Roller Fitments
- Thieves® Spray
- 10 Thieves Waterless Hand Sanitizer Sachets, 0.1 oz. each
- 2 NingXia Red® Singles
- Product Guide and Product Price List
- The Essential Edge newsletter
- Member resources

Premium Starter Bundles with Aria™ Diffuser



Retail: \$265 PV: 100 Item Number: US English: 26656 US SPanish: 26655

This bundle includes the following:

- Aria Diffuser
- Frankincense essential oil, 5 ml
- Lavender essential oil, 5 ml
- Lemon Vitality[™] essential oil, 5 ml
- Peppermint Vitality[™] essential oil, 5 ml
- Citrus Fresh[™] Vitality[™] essential oil blend, 5 ml
- DiGize® Vitality™ essential oil blend, 5 ml
- Thieves® Vitality™ essential oil blend, 5 ml
- PanAway® essential oil blend, 5 ml
- Peace & Calming® essential oil blend, 5 ml
- Raven[™] essential oil blend, 5 ml
- Stress Away[™] essential oil blend, 5 ml
- Valor® essential oil blend, 5 ml
- 2 AromaGlide™ Roller Fitments
- Thieves® Sprau
- 10 Thieves® Waterless Hand Sanitizer Sachets
- 2 NingXia Red® Singles
- Product Guide and Product Price List
- The Essential Edge newsletter
- Member resources

Premium Starter Bundles with Rainstone* Diffuser



Retail: \$210 PV: 100 Item Number: US English: 26656 US Spanish: 26655

This bundle includes the following:

- Rainstone Diffuser
- Frankincense essential oil, 5 ml
- Lavender essential oil, 5 ml
- Lemon Vitality[™] essential oil, 5 ml
- Peppermint Vitality[™] essential oil, 5 ml
- Citrus Fresh™ Vitality™ essential oil blend, 5 ml
- DiGize® Vitality™ essential oil blend, 5 ml
- Thieves® Vitality™ essential oil blend, 5 ml
- PanAway® essential oil blend, 5 ml
- Peace & Calming® essential oil blend, 5 ml
- Raven[™] essential oil blend, 5 ml
- Stress Away $^{\text{\tiny M}}$ essential oil blend, 5 ml
- Valor® essential oil blend, 5 ml
- 2 AromaGlide™ Roller Fitments
- Thieves® Spray
- 10 Thieves® Waterless Hand Sanitizer Sachets
- 2 NingXia Red® Singles
- Product Guide and Product Price List
- The Essential Edge newsletter
- Member resources

Premium Starter Bundles with Dewdrop™ Diffuser



Retail: \$ 165 PV: 100 Item Number: US English: 26666 US Spanish: 26667, 28923

This bundle includes the following:

- Dewdrop Ultrasonic Diffuser
- Frankincense essential oil, 5 ml
- Lavender essential oil, 5 ml
- Lemon Vitality[™] essential oil, 5 ml
- Peppermint Vitality[™] essential oil, 5 ml
- Citrus Fresh™ Vitality™ essential oil blend, 5 ml
- DiGize® Vitality™ essential oil blend, 5 ml
- Thieves® Vitality™ essential oil blend, 5 ml
- PanAway® essential oil blend, 5 ml
- Peace & Calming® essential oil blend, 5 ml
- Raven[™] essential oil blend, 5 ml
- Stress Away[™] essential oil blend, 5 ml
- Valor® essential oil blend, 5 ml
- 2 AromaGlide™ Roller Fitments
- Thieves® Spray
- 10 Thieves® Waterless Hand Sanitizer Sachets
- 2 NingXia Red® Singles
- Product Guide and Product Price List
- The Essential Edge newsletter
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*Only the Premium Starter Bundles outlined above qualify for this exclusive offer. This offer is retroactive to Friday, April 1, 2022, so all new customers and brand partners who purchased one of the qualifying Premium Starter Bundles will make the qualified brand partner who referred them to Young Living eligible for a \$25 Starter Bundle Bonus. The new customer must have enrolled with Young Living in April. The new brand partner must have enrolled as a new customer in April and then converted to a brand partner in April. This offer is available April 1, 2022, through August 31, 2022, or while Premium Starter Bundle supplies last. All Starter Bundle Bonuses earned will be paid on the next commission check of the qualified brand partner who enrolled a new customer or brand partner who purchased a qualifying Premium Starter Bundle. Bundle availability may fluctuate depending on supply. If a bundle is temporarily out of stock at YoungLiving.com, please keep an eye out for future availability.

Frequently Asked Questions

Q. Why has Young Living instituted the Starter Bundle Bonus update?

A. Young Living has new leadership and a determination to incentivize and pay our brand partners their sales commissions as early and as often as possible, based on their hard work and the Young Living Compensation Plan.

As we evaluate our long-standing bonus programs, their effectiveness, and the desire to make it easier to do business with Young Living, this is an important change to benefit our brand partners. We believe that now is the best and perfect time to make changes that have the potential to positively impact your business.

Q. Is the Starter Bundle Bonus retroactive?

A. Yes! Any customer and/or brand partner who a qualified brand partner enrolled in April of 2022 will generate the Starter Bundle Bonus from their newly enrolled customer and/or brand partner purchase of the Premium Starter Bundle.

Frequently Asked Questions

Q. How long will the Starter Bundle Bonus be available?

A. The Starter Bundle Bonus will be available April 1, 2022, until 11:59 p.m., MT, on Wednesday, August 31, 2022, or while Premium Starter Bundle supplies last.

Q. I enrolled a customer in February. If I help them become a brand partner in May, can I qualify for the Starter Bundle Bonus?

A. No. To qualify for a Starter Bundle Bonus on a brand partner, the individual must have enrolled as a customer and also became a brand partner in the same month as their initial enrollment.

Q. What happens if a qualified Premium Starter Bundle listed is no longer available?

A. We've listed all of the Premium Starter Bundles that qualify for a Starter Bundle Bonus. If a qualified Premium Starter Bundle is listed as out of stock on our website, it will be ineligible for the Starter Bundle Bonus until the bundle is back in stock. You will see this visibly on our website, so it won't be difficult for you to spot.

Q. Which Young Living markets can participate in this offer?

A. Young Living's U.S. and U.S. Spanish markets can participate in this offer.

Q. Can NFR markets participate in this offer?

A. Yes, NFR markets can participate in this offer anywhere the included products are allowed in that market.

Q. Which customer or brand partner ranks can earn the Starter Bundle Bonus?

A. All qualified brand partners are eligible to earn the Starter Bundle Bonus.

Q. If I'm a customer and want to earn commissions for selling Young Living products, how do I become a brand partner?

A. To become a brand partner, you must purchase a Business Essentials Kit and agree to the Brand Partner Agreement found on YoungLiving.com.

Q. Do I have to be a brand partner to earn the Starter Bundle Bonus?

A. Yes, Young Living pays the Starter Bundle Bonus only to qualified brand partners.

Q. Will the Starter Bundle Bonus apply to all current Premium Starter Bundles?

A. No, the Starter Bundle Bonus applies only to the Aria™, Desert Mist™, Desert Mist Spanish, Dewdrop™, Dewdrop Military, Dewdrop Spanish, and Rainstone®, Everyday Glow, For the Love of Lemons, CBD, CBD Extra Strength, Thieves®, KidScents® and Haven Starter Starter Bundles.

Q. Are the Premium Starter Bundles available for new enrollments to add to their first subscription order?

A. Yes, if they add other items as a subscription order, the bundle's PV will count toward the Starter Bundle Bonus.

Q. Can my new enrollee also use my 10 percent off coupon code to purchase a qualifying Premium Starter Bundle? Will the brand partner enroller still qualify for the Starter Bundle Bonus?

A. Yes and yes! New enrollees can use the 10 percent off coupon code on their purchase of a qualifying Premium Starter Bundle, and their qualified brand partner enroller will still earn the Starter Bundle Bonus.